


# Rating the Enterpriser

(0 = None or Minimal; 1= Partly; 2 = wholly)



Vision			Ent	%
	is appropriate for the Enterprise & for the times?	2		
	sets standards of excellence & reflects high ideals?	2		
	clarifies purpose & direction?	2		
	inspires enthusiasm & encourages commitment?	2		
	is well articulated & easily understood?	2		
	reflects the uniqueness of the organization & is ambitious?	2		
Does your team brainstorm effectively & creatively?		2		
<b>Passion</b>				
Can you express your vision with passion & get others excited with your goals?		2		
Are you self-confident at work – especially are you confident at and about your Enterprise?		2		
Are you and your colleagues motivated?		2		
Are praise & energy prevalent in your enterprise?		2		
<b>Strategy</b>				
Is there a strategy to achieve the vision?		2		
Is change in strategies continually allowed for & acknowledged (Innovation)?		2		
Are the products &/or services suitable or appropriate for the strategy?		2		
Is the Enterprise appropriately & competently staffed/manned?		2		
Are there short & long term achievable plans & objectives? Are they continually reviewed?		2		
Are there business, strategic, marketing &/or financial plans?		2		
Is the management style & organizational culture appropriate for the Enterprise?		2		
<b>Market – Customers</b>				
Is your market &/or are your customers clearly identified?		2		
Do you know your Internal & External suppliers & customers?		2		
Do you know what your customers want?		2		
Are customers (& suppliers) included in problem solving & decision-making?		2		
<b>Organisation</b>				
Are you properly organized? (To do list, scheduler, planner)		2		
Is organisation & delegation to others effective?		2		
Is time prioritized & managed effectively?		2		
Are the systems/procedures effective, efficient & continually reviewed & updated?		2		
<b>Information – Records</b>				
Is information & are records suitably recorded & stored?		2		
Is information kept up to date? Can it be depended on?		2		
Is information suitable & accessible so as to assist in research & problem solving?		2		
Is suitable technology used for information flow & storage?		2		
<b>Decision making</b>				
Is problem solving effective & are people aware of their levels of authority?		2		
Are there delegated responsibilities in your Enterprise & are people held accountable?		2		
Are mistakes allowed for &/or are mistakes learnt from?		2		
Is initiative permitted, If so, is it rewarded?		2		
<b>Communication – Network</b>				
Do you communicate to Everyone about Everything that matters to you & to them?		2		
Is feedback received & given regularly?		2		
Are meetings chaired effectively & are regular communication meetings held?		2		
Are good report writing &/or presentation techniques prevalent?		2		
Is negotiation effective?		2		
Is the/your network actively nurtured, grown & shared?		2		
<b>Customer Service</b>				
Is there a Customer Service/Care Policy?		2		
Is the Operation/Service Reliable, Responsive, Assuring, Empathetic & Looking Good?		2		
Do you test or get feedback about your service?		2		
Are you and your colleagues treated the way the customers are treated?		2		
<b>Standards &amp; Values</b>				
Are the Enterprise's core values & standards continually stressed, revisited & regenerated?		2		
Is everything done to ensure the values including	Competence? (Good people and Lifelong Learning)	2		
	Excellence & Quality?	2		
	Environmental conservation?	2		
Are people positively confronted when appropriate & is discipline procedurally & substantively fair?		2		
Is output rather than process actively & continually stressed (results/output orientation)?		2		
		100		